



MYFARM

# KiwiFruit Fund

## Investment Brief for Active Investor Plus Visa Applicants

June 2026



# Key Highlights

## Strong Target Returns

Targeted long-term total return, including cash distributions and capital growth, of 10% p.a.\* In FY25, the Fund delivered a total return of 12.8% p.a.

Targeted long-term cash distributions of 6-9% p.a., paid quarterly (post fees, pre-tax). In FY26, the Fund delivered cash distributions of 6.1 cents per Unit.

## Established fund looking to grow

The Fund is seeking up new capital to support further growth. Funds intended to be used to purchase and develop additional orchards, increase productivity and acquire further Zespri shares.

## AIP Investor Ready

Approved as an Acceptable Managed Fund for AIP visa applicants; as an established fund, funds can be invested in line with raise close dates and start to earn an immediate return.

## Growing and highly profitable sector

Kiwifruit is growing strongly<sup>1</sup> and, at just 1% of the global fruit market<sup>2</sup>, has significant room to expand as global demand for nutritious, premium fruit continues to rise.

## Sustainable competitive advantage

SunGold™ is the most profitable kiwifruit variety—protected by plant-variety rights, best grown in New Zealand, the world's most productive region for kiwifruit<sup>3</sup>, and backed by Zespri's world-class marketing that commands premium prices globally.

## Risk mitigation from multiple income streams

The Fund owns a diverse portfolio of 18 established kiwifruit orchards spread across key growing regions in the Bay of Plenty (78% of area) and Northland (22% of area) as well as 3.64 million shares in Zespri Group Limited.

## Access to Zespri shares

Historic gross yield of 15-20% p.a.; ownership restricted to kiwifruit growers; the Fund is Zespri's second largest shareholding entity.

## Benefits of scale

Assets of over NZD 270 million; competitive finance costs; experienced Board with deep knowledge of horticulture and financial markets; balance of mature and developing orchards, providing potential for capital growth.

## Tax benefits

From depreciation of SunGold™ licence and imputation credits. As an example, for investors on a 33% tax rate, a 7.5% p.a distribution is estimated to be the equivalent of a 9.6% p.a. return on a fully taxable investment.

## Liquidity Options

Units can be listed on Syndex ([www.syndex.exchange](http://www.syndex.exchange)) year round or at the Fund's Quarterly Unit auctions; over 5.5 million Units traded in the 12 months to 31st May 2026.



**18**  
Properties



**168**  
Cha



**84% of value**  
in the Bay of  
Plenty



**98% cha**  
licenced with  
SunGold™



**3.64 million**  
ZGL shares

# *The MyFarm KiwiFruit Fund offers investors access to immediate returns from a diversified investment at scale in one of New Zealand's leading export industries.*

With total assets exceeding NZD 270 million, MyFarm KiwiFruit Fund is one of New Zealand's largest kiwifruit investments. Investors in the Fund share in the ownership of 18 orchards (168 hectares) located across Bay of Plenty and Northland and planted almost exclusively (98%) in SunGold™ Kiwifruit. As well as generating income from

kiwifruit production, the Fund's substantial holding of Zespri shares provides an additional revenue stream. These shares — which can only be owned by growers — have historically paid dividend returns of between 15-20% p.a. and with over 3.6 million shares, the Fund is Zespri's second largest shareholding entity.

The Fund's scale brings several benefits to investors: the Fund's established portfolio is already paying distributions and delivered a total return of 12.8% p.a. in FY25, exceeding its target. The Fund's diverse asset base spreads risk, while the combination of mature and developing orchards balances current income generation with the potential for future capital growth. In addition, the Fund provides a range of liquidity options for its over 550 investors, who traded over 5.5 million Units in the 12 months to end May 2026.



## **Why invest in kiwifruit?**

Investors have often sought to invest in primary sector industries due to their potential to provide inflation resilience, diversification and returns that aren't typically correlated with other asset classes, such as shares and fixed interest.

The kiwifruit industry is one of New Zealand's biggest export success stories, with exports forecast to continue to grow to \$4.8 billion in 2026<sup>1</sup> – making kiwifruit New Zealand's fourth largest primary sector export after dairy, meat and forestry products.

New Zealand has some of the best kiwifruit growing conditions in the world. Clean air, fertile soils, favourable climate, relatively few pests and diseases and skilled growers all contribute to the unique quality and taste of New Zealand grown kiwifruit.

SunGold™ is New Zealand's most productive, most profitable kiwifruit variety — providing the potential for high grower returns. It is protected by Plant Variety Rights through to 2039, managed by Zespri. It has strong health attributes, packing in three times the vitamin C of an orange, it is highly productive, it stores well and consumers are prepared to pay a high price for it. This means that orchardists can generate high operating margins, high profits, and strong cashflows.

A key driver of New Zealand's success is Zespri, the world's largest kiwifruit exporter and the sole global marketer for New Zealand kiwifruit. Zespri has built global brand recognition which allows it to command price premiums and it also invests heavily in R&D, seeking the next high-potential PVR protected variety.



Interested in finding out more?

<b>Louise Bignall</b>	<b>Andrew Watters</b>
Fund Manager	Chief Executive Officer
P: +64 21 172 0662	P: +64 29 440 6605
E: <a href="mailto:louiseb@myfarm.co.nz">louiseb@myfarm.co.nz</a>	E: <a href="mailto:andreww@myfarm.co.nz">andreww@myfarm.co.nz</a>

## Introducing MyFarm Investments

MyFarm is one of New Zealand's leading specialist primary sector investment firms, with circa NZD 600 million of assets under management.

Since 1990, MyFarm have provided investors with exposure to productive primary sector assets, allowing participation in New Zealand's vibrant rural economy.



*Note: The offer described in this Investment Brief is only open to investors who fall within the exclusions applicable to offers made to "wholesale investors" as set out in Schedule 1, clauses 3 (2)(a)-(c) and 3 (3)(a)-(b)(ii) of the Financial Markets Conducts Act 2013 (FMCA). You can obtain further information on FMCA requirements, and whether you fall within the requirements for wholesale investors and the exclusions for wholesale offers at [www.mylfarm.co.nz/fmca](http://www.mylfarm.co.nz/fmca)*

*This investment described in this Information Brief is not suitable for or available to retail investors.*

\*The Fund is targeting total returns of 10% per annum (cash distributions plus capital growth) over the long-term. In Financial Year '26, the Fund delivered cash distributions of 6.1 cents per Units. Returns may vary and are subject to risks as outlined in the Private Placement Memorandum dated 1st September 2025, available at [www.mylfarm.co.nz/kiwifruit-fund](http://www.mylfarm.co.nz/kiwifruit-fund).

<sup>1</sup> Ministry for Primary Industries. (2026). Situation and Outlook for Primary Industries (SOPI) June 2026. Retrieved from <https://www.mpi.govt.nz/dmsdocument/72076-Situation-and-Outlook-for-Primary-Industries-SOPI-June-2026>

<sup>2</sup> Zespri International Ltd. (2024). Zespri Five-Year Outlook 2024. Retrieved from <https://www.zespri.com/content/dam/zespri/nz/publications/5-year-outlook/Zespri-Five-Year-Outlook-2024.pdf>

<sup>3</sup> NZKGI & BERL. (2023). Report on the Single Point of Entry for Kiwifruit Exporting. Retrieved from <https://canopy.zespri.com/content/dam/new-canopy/nz/en/documents/public/news/2023-NZKGI-Report-on-Single-Desk.pdf>